

Featured Volleyball Canada

2022



Volleyball Canada has 12 Provincial & Territorial Associations

**Ontario
Volleyball
Association**



**Volleyball
PEI**



**Sask
Volleyball**



**Volleyball
Quebec**



**Volleyball
Yukon**



**Volleyball
Nova
Scotia**



**Volleyball
New
Brunswick**



**Volleyball
Alberta**



**Newfoundland
and
Labrador
Volleyball**



**Volleyball
BC**



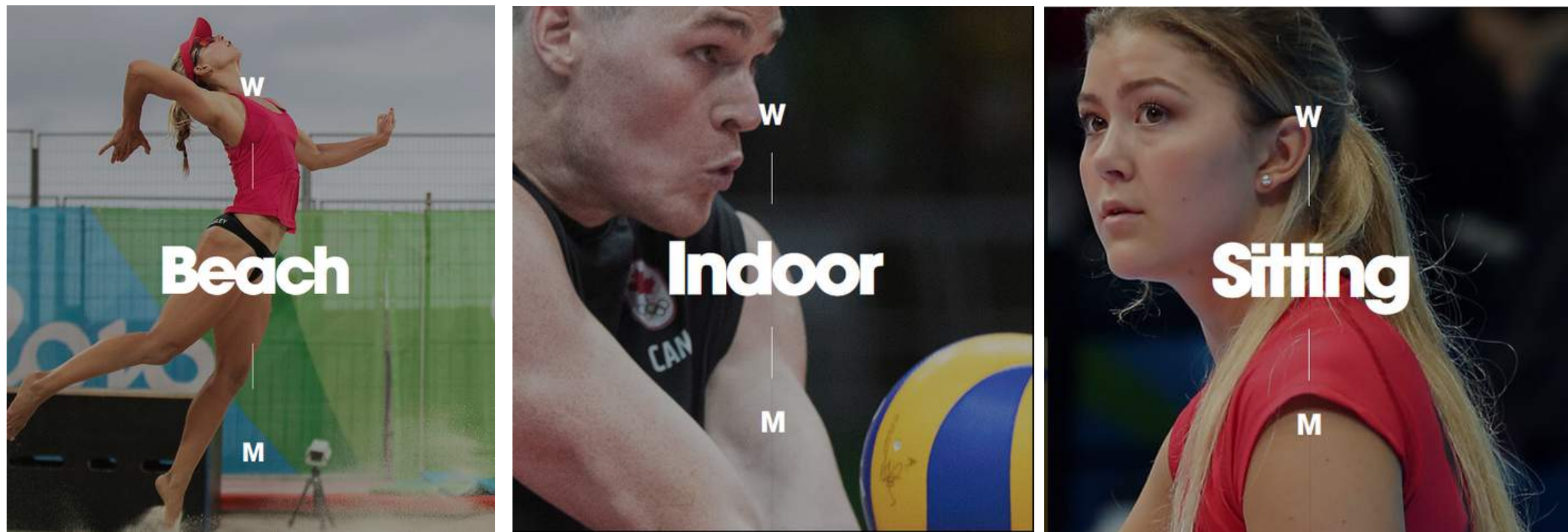
**Volleyball
Manitoba**



**NWT
Volleyball
Association**



National Team Rankings March 2022



Beach

Women Beach			Men Beach		
Senior			Senior		
<div>SENIORNEXT GEN</div>			<div>SENIORNEXT GEN</div>		
BEST OLYMPIC RESULT	LAST OLYMPIC APPEARANCE	# TEAMS QUALIFIED AT LAST OLYMPIC	LAST OLYMPIC MEDAL	LAST OLYMPIC APPEARANCE	# TEAMS QUALIFIED AT LAST OLYMPIC
5th	2020	2	1996	2016	2

Indoor

Women Indoor

Senior

SENIOR

NEXT GEN

NEP

U20 (BORN IN 2004 OR LATER)

U19 (BORN IN 2006 OR LATER)

REP

NORCECA RANKING

4

WORLD RANKING

18

LAST OLYMPIC APPEARANCE

1996

Men Indoor

Senior

SENIOR

NEXTGEN (PARIS 2024)

U21 (LOS ANGELES 2028)

U19 (LOS ANGELES 2028)

REP

NORCECA RANKING

#2

WORLD RANKING

#12

LAST OLYMPIC APPEARANCE

2020

Sitting

Women Sitting

Senior

ZONAL RANKING

3

WORLD RANKING

5

LAST PARALYMPIC APPEARANCE

2020

Men Sitting

Senior

ZONAL RANKING

3

WORLD RANKING

16

Volleyball Canada is one of the leading sports organizations in Canada with numbers expected to grow to 100,000 participants

Volleyball Canada's registration commenced on SportLoMo in September 2021. The system is now well underway.

Registration Sept 2021-March 2022

- 41,000 individuals registered
- 2K more in 'Need more Info' (awaiting documents / approval)



SportLoMo have worked with Volleyball BC since 2019.

The SportLoMo platform was extended to work more extensively with Social participants and Social teams allowing Volleyball BC connect with more individuals. New functionality was designed to support competition and tournament entry by members of the public and social teams. Prior to this, these individuals were not formally part of the club structures so remained outside Volleyball BC's reach.

BC's engagement now extends to people who were actively involved with their sport through beach volleyball and other social events.

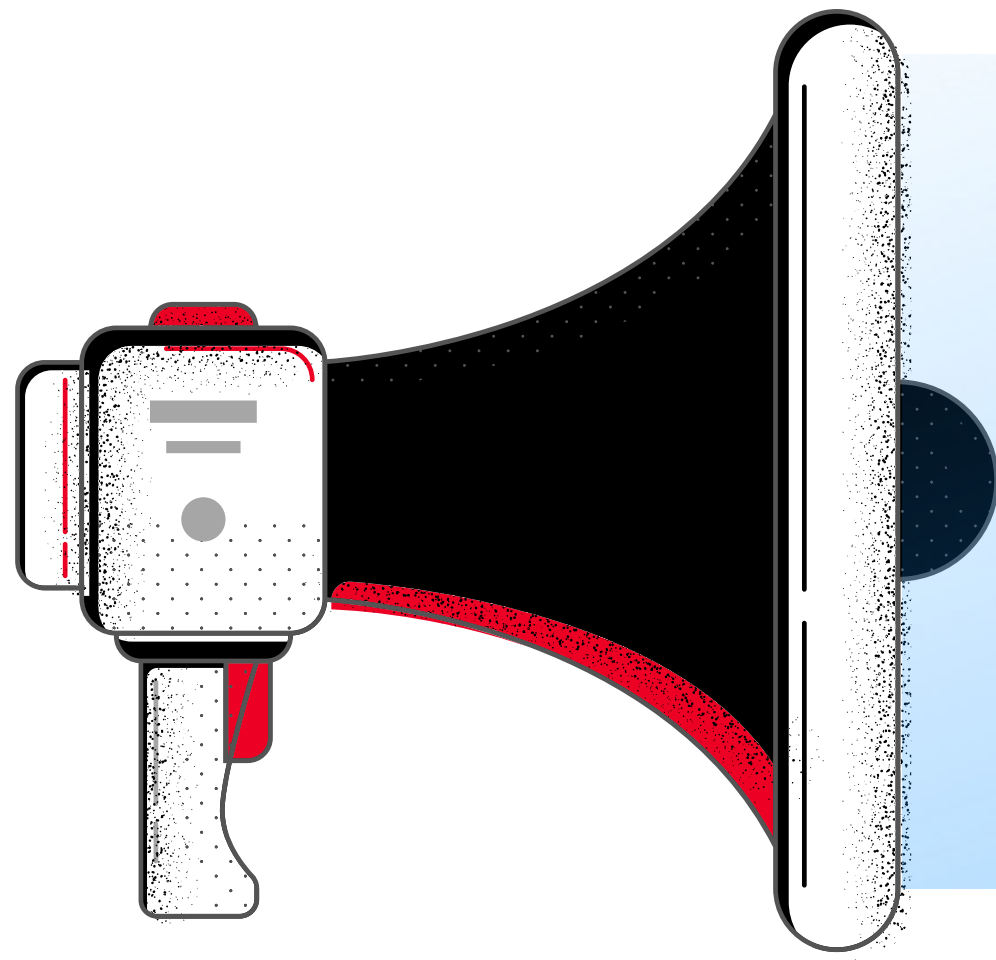
Try Volleyball

Volleyball BC are now able to allow individuals register to Try Volleyball and if they wish they can upgrade to full membership, as a social member or a club member.



SportLoMo invited to Tender for Canada Volleyball National Registration System

The work SportLoMo did with Volleyball BC resulted in the company being invited to take part in a tender process to provide a National Registration system for member and event registration for Volleyball Canada.



Volleyball Canada select SportLoMo to implement a National Registration System in 2021

01-25 CORPORATE

Volleyball Canada announces SportLoMo as new registration system provider

12-17 CORPORATE

Canadian teams complete Beach Volleyball U21 World Championships



A New SaaS Licensing (pricing) model was created for Volleyball Canada to reduce (eliminate) cost

SportLoMo created a new licensing model for Volleyball Canada's National Registration system. Rather than bill the NGB for the software, SportLoMo provide the platform using a SaaS model where a modest fee is charged to the member at the point of registration to cover the VBC software license fee.

Seamus Kyne SportLoMo CEO

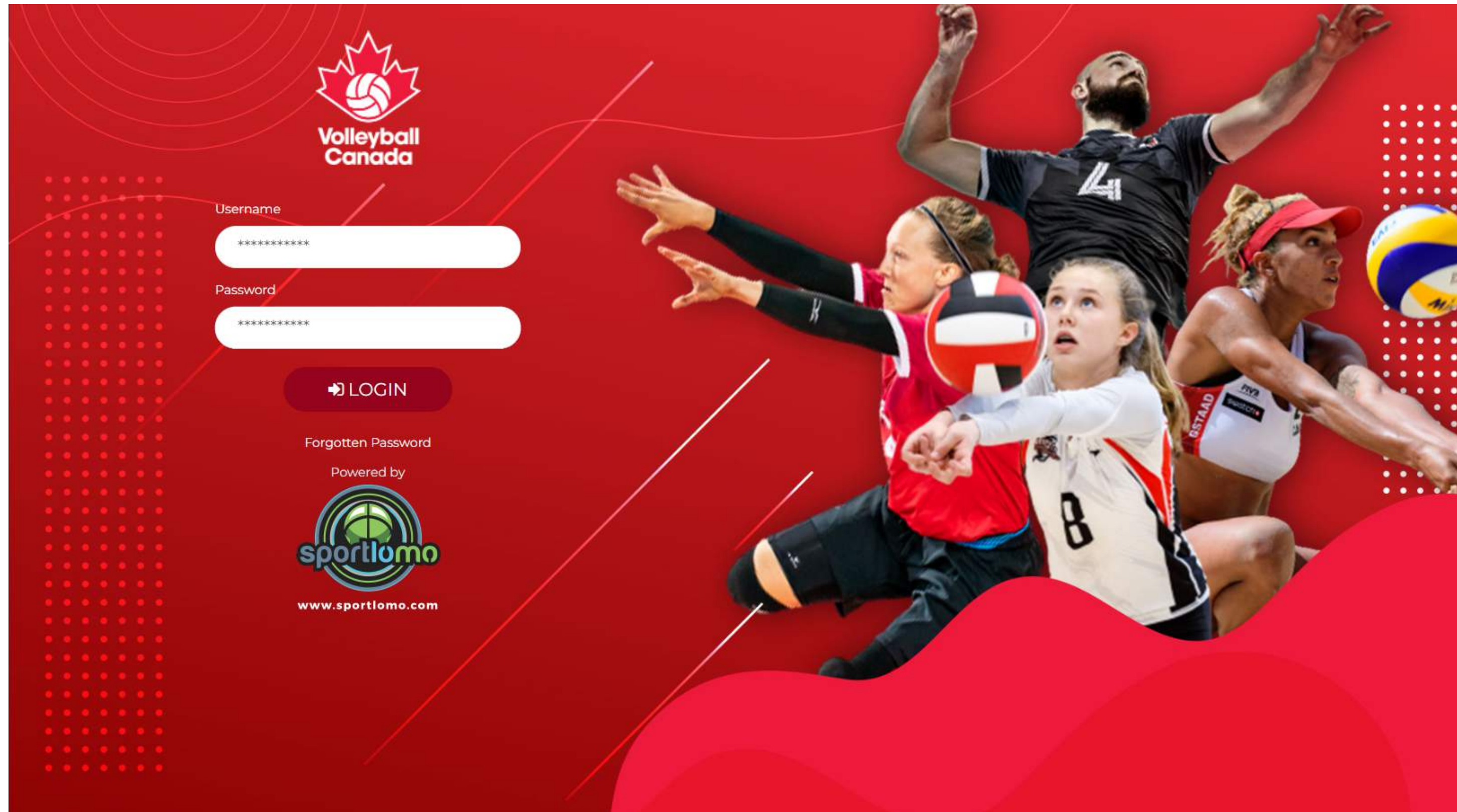
"This SaaS licencing model reflects our confidence in our product and in the service we provide to our customers."

The new model has allowed SportLoMo to scale with our customers and will ultimately make the platform more accessible to different size organizations. We are aligned with our customers goals in trying to grow participation in their sport".

SportLoMo now offer this pricing model to all new customers.

This new SaaS licencing model is now available to other sports joining the SportLoMo system.

Volleyball Canada / SportLoMo Registration Login



The image shows a login page for Volleyball Canada / SportLoMo. The background is a vibrant red with a collage of volleyball players in action. On the left side, there is a login form with the following elements:

- Volleyball Canada logo** at the top left.
- Username** label above a white input field containing "*****".
- Password** label above a white input field containing "*****".
- LOGIN** button with a right-pointing arrow icon.
- Forgotten Password** link.
- Powered by** text above the **sportlomo** logo.
- www.sportlomo.com** website address at the bottom.

The right side of the page features a dynamic image of volleyball players in various poses, including a player in a black jersey with the number 4, a player in a red jersey, and a player in a white jersey with the number 8. A volleyball is also visible in the air.

2022 Youth Nationals

Volleyball Canada are bringing the Nationals festival back to Edmonton, Alberta in 2022.

For the first time ever, Burnaby, BC will be hosting the 14Us, as will Ottawa, Richmond, and Halifax.

Event		Check-in	Dates
Location	Venue		
2022 14U Nationals Ottawa, ON	Carleton University	May 5 2022	May 6-8 2022
2022 14UG Nationals Richmond, BC	Richmond Oval	May 12 2022	May 13-15 2022
2022 14UB Nationals Burnaby, BC	Harry Jerome Sports Centre	May 12 2022	May 13-15 2022
2022 14U Nationals Halifax, NS	Canada Games Centre	May 12 2022	May 13-15 2022
2022 15U & 17U Nationals Edmonton, AB	Edmonton Expo Centre	May 18 2022	May 19-21 2022
2022 16U & 18U Nationals Edmonton, AB	Edmonton Expo Centre	May 21 2022	May 22-24 2022

Volleyball Canada opened registration for their highly popular Youth Nationals and 14 events sold out in seconds. The events were launched over a four day period (22-25th Feb 2022).

The Nationals were sold on the SportLoMo Events module. Provincial unions use this module for Tournament entry, try-outs, camps, winter leagues, coach and officials training events.

Volleyball Canada Associations use Split Payments to Collect Membership Fees

Split Payments allow clubs and provinces to collect their dues as part of the one National Registration process.

Each organization is paid their funds directly to their bank account which is an extremely efficient way for clubs, regional bodies, provincial unions, and the national governing body to collect their fees. One transaction only on a member's credit card - everyone paid up.

Volleyball Canada and Rugby Canada use Split Payments.

**Split Payments is
one of SportLoMo's
most popular
features**

Features used by Volleyball Canada

1

Member registration.

4

Event registration and payments.

2

Rosters, players and coaches.

5

Software licence fees.

3


Credentials, Qualifications and Background checks.

6

Club features



**MEMBERS CAN
REGISTER TO
THEIR CLUB,
PROVINCIAL
UNION AND VB
CANADA IN ONE
STEP.**



VC use two registration paths...

An individual registers

Some clubs opt in to use SportLoMo's Split Payments feature, so a player pays all three levels of the association at once (one transaction on a member's card). The software distributes the funds to each organization (Club, Provincial and VC). No awaiting payments, everyone paid up front.

Club / Coach registers players

Many clubs and coaches however requested an alternative path allowing the club to initiate the registration process. In many cases, clubs had already collected payments for try-outs and opted to pay for the players.

Club admins search for the member details and initiate the registration process for the player. The club record minimal /basic information for each player (name, email and DOB), then an automated email is sent to players requesting the player to complete the registration process.

COACHES AND CLUB OFFICIALS MANAGE TEAM ROSTERS WHICH CAN BE USED TO ENTER VARIOUS COMPETITIONS

2

This allows the player to read and accept the various waivers and terms and conditions directly ensuring accurate information is collected from the member. In this process flow, the club can pay for the players at the point of registration.

Displaying full details of all players on a roster for each specific event.

Rosters are configurable and the tournament manager can determine what eligibility rules will apply for players entering into each event / competition i.e. age, gender, membership type, can all be determined,

And it is possible to specify if coaches and team managers are required to have background checks or other specific credentials or qualifications to be eligible to coach / manage or take up other roles on a team roster, when entering an event.

**CREDENTIALS,
QUALIFICATIONS AND
BACKGROUND CHECKS
ARE ALSO TRACKED ON
THE SAME PLATFORM**

3

SportLoMo have integrated with Sterling to allow automated updating of members records when background checks are completed.

SportLoMo also track credentials that are about to expire and early warnings can be sent to remind coaches or individuals who need to update their credentials to do so in plenty of time – no one wants to discover the evening before an important tournament that their credentials have expired.

**EACH CLUB, PROVINCIAL
UNION AND VB CANADA
CAN MANAGE
REGISTRATION FOR
EVENTS FROM THEIR
ADMIN PANEL**

4

The event registration is most frequently used for tournament entry, but can also be used to accept entries for training events, camps and other programs.

Volleyball Canada recently used it to register its highly anticipated national competitions in March 2022. Such was the demand for entries, that many events sold out in a matter of seconds. Lucky coaches were able to register their teams for the events. The system was able to filter eligible teams so people could only enter the appropriate competitions.

EACH CLUB HAS ACCESS TO FUNCTIONALITY SPECIFICALLY DEVELOPED TO REDUCE WORK FOR CLUBS

5

As Volleyball clubs become more familiar with the platform, they are now starting to use extra functionality which reduces their work such as collection of fees as part of the association registration. A player only registers once and the club, provincial union and Volleyball Canada can all be paid from that single payment (streamlines the payment process).

Clubs have the ability to add to the VC registration forms allowing them to collect additional data from their membership. They also have access to the Event Management module which allows clubs to manage their own tournaments and collect payments for programs.

SPORTLOMO HAVE OFFERED AN INNOVATIVE LICENSING MODEL TO VOLLEYBALL CANADA

6

Software license fees are a constant challenge for sports. Rather than charging a substantial licensing fee for the software, SportLoMo spread the cost of the software license across the membership collecting a small fee as part of the registration process. This model spreads the cost for all, and also demonstrates our commitment and confidence in the software and its ability to meet the requirements of the sports body – we only get paid if our platform is delivering successfully for its users.

More modules used by VC and its provincial & territorial unions

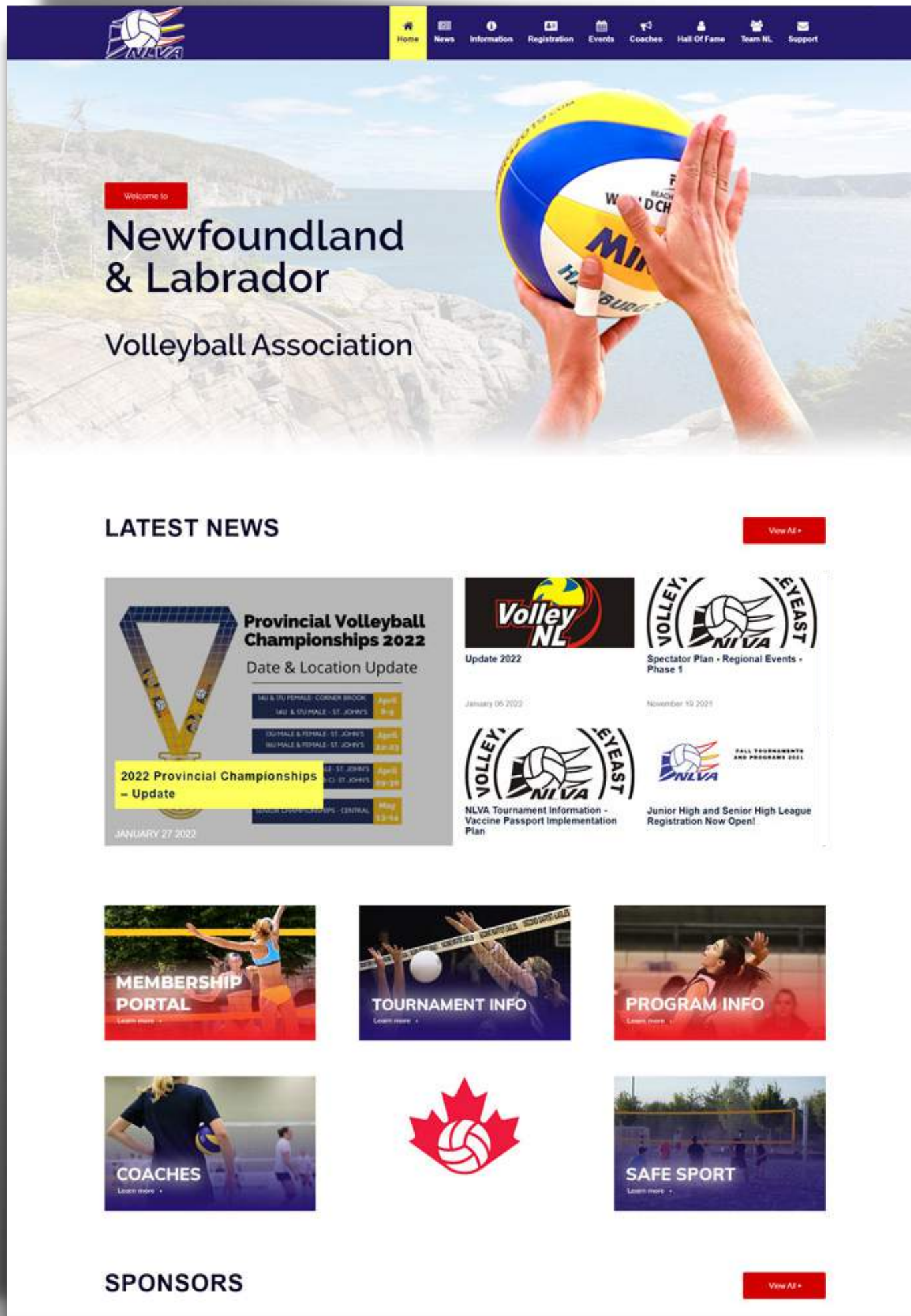
Club Approval

Prior to the start of the season, clubs must complete the approval process on an annual basis. Once approved by the PTA, clubs will have the ability to register members and teams into their club. Non-approved clubs will not be permitted to register teams in events with their PTA or Volleyball Canada. Upon approval, confirmation will include the Volleyball Canada logo for use on club websites and social media.



Event Sanctions

If a club wants to run an official event sanctioned by their province, they can apply using an Event Sanction form. They submit details of the event to the province - event age grade, event date, event location and cost. Once approved at provincial level, the clubs are fully sanctioned to run the event.



Newfoundland & Labrador
website developed by
SportLoMo
Launched March 2022



National Office

1084 KENASTON STREET, UNIT 1A
OTTAWA, ON, K1B 3P5

T: 613-748-5681
E: INFO@VOLLEYBALL.CA



enquiries@sportlomo.com

www.sportlomo.com

Copyright 2022 Sportlomo. All Rights Reserved